



The Berleth

Pipeline

Summer 2010

Go Green!

As much for the economy as for the environment, this contractor, as well as any other contractor you may deal with, appreciates payment at the time of service. This will cut down on the paper used, and expense, and delays of mailing invoices. Credit card numbers can also be taken over the telephone.

As always, we have the capability of emailing these newsletters. If we don't have your email, send it on and we will switch you to email receipt!

Email your request to:
judy@berlethplumbing.com

Did you know...

To protect the health and safety of the general public, as of April 22, 2010, the EPA is now requiring remodeling contractors to be certified for the removal of construction material containing lead. This applies to homes built prior to 1978.

Check to make sure any contractor you are using has the necessary certification.

Jack Berleth & Sons, Inc.
Cert #: NAT-46697-1
Expires: 6/4/2015

“You get what you pay for” is a truthful phrase. I recently went the cheap route when making a purchase and I was disappointed. It occurred to me that I wouldn't have minded paying more for a better quality item. I think most people are of the same mind, as long as they are getting an added value or quality—and businesses realize that.

And while it is still important to get a good price, be wary of the lowest price. A wise consumer should weigh all the options—make sure you are getting an “apples to apples” comparison so there are no surprise extras at the end of the job. And check references and licenses, peace of mind that you trust the vendor you are dealing with is key.

This weekend, I was bombarded with requests for customer surveys, from the attentiveness of the associate at the department store, the quality of the server and the food at a local restaurant, or even the assistance I received from the telephone rep at my cable company.

If you are asked for your opinion, give it honestly in a constructive way. Your service provider is asking because they want to make sure you are getting the best experience possible for your money. No one likes to spend money, but it is certainly easier to do when you are dealing with a company you trust, and you know that your complete satisfaction at the end of the day is that company's first priority.

Also keep in mind that the people you are dealing with are human, which means, mistakes do happen. The way a business handles a mistake will truly set them apart, be it in a good or a bad way. Give them the opportunity to make amends before you judge.

Congratulations to last quarter's dinner winner!!!

Margaret Ardito, Centerport

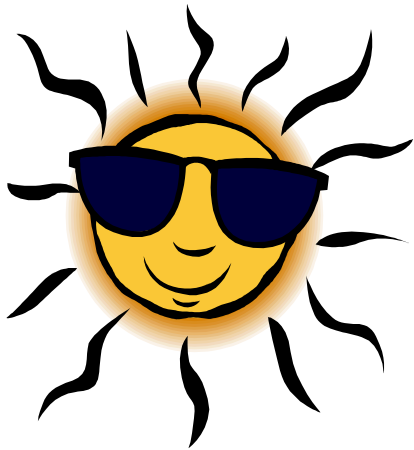
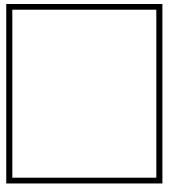
**She was entered into our drawing just for returning a
Customer Survey after a recent service visit!!!**

Phone: 631-427-4370 Fax: 631-427-8233

www.BerlethPlumbing.com



164 N. New York Ave.
Halesite, NY 11743



Stock up on sun block.
Summer is finally here!!!

Did you know we also do:

Heating systems, steam and hot water-baseboards, convectors and radiant type heat

Underground irrigation

Bathroom remodeling

Kitchen remodeling

Small repairs

Backflow installations and inspections

Water heaters-gas, oil and electric

Gas lines

New construction, roughing and finishing

Filtration systems

Water mains